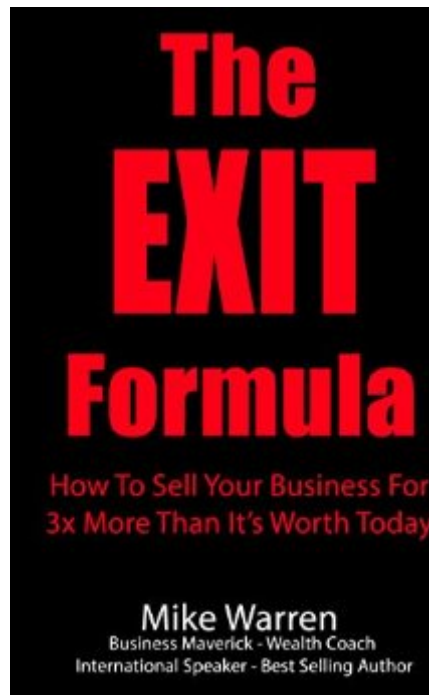


The book was found

The EXIT Formula: How To Sell Your Business For 3x More Than It's Worth Today



Synopsis

One of the most disheartening industry statistics that I have seen is that as few as 15% of all businesses are ever sold. The other 85% simply fade away, are closed by the owners because they couldn't sell, or go out of business and have their assets liquidated. The information you're about to learn in this book will show you how to not only ensure that you're in that lucky 15% that are able to sell their businesses, but also how to prepare your business so that it sells for the maximum amount possible and under the best circumstances for you.

- An overview of the small business sale process
- Steps to follow as you prepare your business for sale
- Information on how to effectively market your business for sale
- Advice regarding buyer-seller negotiations
- Advice on assembling a sale team and maintaining confidentiality
- Advice on financing and tax implications

It's never too early to start thinking about your eventual exit. Start taking steps today to prepare your business for sale to maximize your long-term value and create a more profitable company along the way.

Book Information

File Size: 900 KB

Print Length: 116 pages

Simultaneous Device Usage: Unlimited

Publisher: Branded Expert Publishing (August 11, 2016)

Publication Date: August 11, 2016

Sold by: Digital Services LLC

Language: English

ASIN: B01K9BE2YE

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #70,059 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #7 in Kindle

Store > Kindle eBooks > Business & Money > Management & Leadership > Knowledge Capital

#10 in Books > Business & Money > Human Resources > Knowledge Capital #58 in Kindle

Store > Kindle eBooks > Business & Money > Entrepreneurship & Small Business > Small Business

Customer Reviews

This is one thoroughly researched and well-explained book. The strategy and systematization behind the science (and art - don't let anybody kid you - this takes creative "juice" too) of getting your business noticed, to where there's a Killer Value Proposition to anybody in and around it TAKES WORK. Mike's insights will help you leverage your time to get to the end results... highly, highly recommend.

To vast number of his diverse Clients, "Mike Warren repeatedly demonstrates his 'Unique-Mastery' for Knowing-More" about re-adapting business fundamentals to Changing Market Conditions, Trends & Demands" for Owners. His book offers "a look behind that curtain" Warren most-critically & purposefully achieves Business-Owners' increased-assurance for "Future-Survival & Continued-Growth"...either by enhancing their prospects for sustaining an ongoing Family Legacy...or an exceptionally-rewarding and very well-planned "EXIT".

While very early in the startup phase, the information provided offers a clear road map for the serial entrepreneur in us all...regardless of age.

[Download to continue reading...](#)

The EXIT Formula: How To Sell Your Business For 3x More Than It's Worth Today Sell & Re-Sell Your Photos: Learn How to Sell Your Photographs Worldwide Worth Every Penny: Build a Business That Thrills Your Customers and Still Charge What You're Worth Photography Business: Sell That Photo!: 10 Simple Ways To Make Big Bucks Selling Your Photography Online (how to sell photography, freelance photography, ... to start on online photography business) How to Do a Year's Worth of Bookkeeping in One Day: Make QuickBooks Do Your Data Entry For You: 2012 - 2018 Versions (How to Do a Year's Worth of Bookkeeping For You) Launch: An Internet Millionaire's Secret Formula to Sell Almost Anything Online, Build a Business You Love, and Live the Life of Your Dreams Business Plan: Business Tips How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts, financial freedom, ... making money, business planning Book 1) Six-Figure Musician: How to Sell More Music, Get More People to Your Shows, and Make More Money in the Music Business: Music Marketing [dot] com Presents How to Sell a Business for What It's Really Worth: No-nonsense secrets from a forensic accountant and CFO WEBINAR & BLOGGING FORMULA (2016): Create an Online Business by Learning How to Blog & Sell on a Webinar (2 Book Bundle) Sell Your Business for an Outrageous Price: An Insider's Guide to Getting More Than You Ever Thought Possible How to Sell Art to Interior Designers: Learn New Ways to Get Your Work into the Interior Design Market and Sell More Art

The Innovator's Hypothesis: How Cheap Experiments Are Worth More than Good Ideas (MIT Press)
The ULTIMATE Guide To Ballroom Dancing for Colleges and Universities: A Ballroom Dancers
SECRET FORMULA To Prepare For ANY Competition, Get NOTICED On ... More Awards Than
You Ever Thought Possible Sewing to Sell - The Beginner's Guide to Starting a Craft Business:
Bonus - 16 Starter Projects â € How to Sell Locally & Online How to Write Erotic Short Stories that
Sell: A Simple Formula What's Your Business Worth? The entrepreneur and advisor's guide to
discovering, monitoring, and optimizing business valuation Words that Sell: More than 6000 Entries
to Help You Promote Your Products, Services, and Ideas How To Leverage Your Real Estate
Business With Facebook: Proven Strategies to Increase Sales, Grow Your Business And Generate
More Leads Than You Can Handle More Than Friends (More Than... Book 1)

[Dmca](#)